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WELLS FARGO FACING MULTIPLE RESOLUTIONS FROM SHAREHOLDERS DUE TO SYSTEMATIC ETHICAL LAPSES

Shareholders Cite Persistent Wrongdoing They Say Will Harm Communities and Cause Long-Term Damage to the Company

NEW YORK, NY, MONDAY, OCTOBER 10, 2016 – Shareholders of Wells Fargo and members of the Interfaith Center on Corporate Responsibility today announced that they have filed multiple resolutions as a result of fraudulent activities uncovered by the Consumer Financial Protection Bureau (CFPB).

Wells Fargo recently reported a \$185 million settlement with the CFPB due to widespread and systemic illegal acts of consumer fraud, including setting up two million deposit and credit card accounts for customers without their permission.

The action follows other enforcement actions against the Company, including a 2012 settlement with the Department of Justice for \$175 million over the "discriminatory steering" of African American and Hispanic borrowers into high cost loans. Investors argue these costly settlements are symptomatic of deeper oversight and ethical failures and are calling for the implementation of governance and risk management processes to address them via several resolutions sent to the company last Friday.

Said Sr. Nora Nash of the Sisters of St. Francis of Philadelphia, "At our meeting with Wells representatives last December, we pressed for disclosure and we were denied the truth. Now we are confronted with painful accounts of fraud including some 80,000 customers in Pennsylvania alone. As shareholders and customers ourselves we feel betrayed and have no choice but to call for a full review of business standards through this resolution which we hope other shareholders will support."

The 2017 shareholder resolutions are consistent with the four engagement themes in calling for:

- A <u>Review and Report on Business Standards</u> including an analysis of the impacts the current scandal will have on customers, operations, reputation and shareholder value;
- <u>Link Executive Pay to Ethical Business Conduct and Sustainability</u> which calls for setting new standards for compensation and bonuses that reinforce ethical behavior and penalizes irresponsible or illegal behavior;
- Separate the Chair and CEO Roles to provide stronger oversight mechanisms, and;
- A resolution requesting greater disclosure on lobbying and political spending.

ICCR members have been engaging Wells Fargo since 2001 on predatory and discriminatory lending practices including "payday" loan products and the marketing of credit cards to subprime consumers. In

2013, the group conducted a <u>survey of the top seven banks</u> benchmarking their performance in four key areas: risk management; responsible lending; executive compensation and the purchasing of influence via lobbying and political contributions. Of the seven banks, Wells Fargo was ranked last with a particularly low score for responsible lending. As a result, ICCR members advocated for a business standards review in a "floor" proposal at the 2013 AGM but withdrew it when the board agreed to conduct the review: shareholders say a comprehensive review that answered their concerns was never produced.

"Wells Fargo has an admirable Code of Ethics and Business Conduct. The problem is you get the behavior you reward, and the incentive systems at Wells Fargo led employees to take actions that made a mockery of the Code. Shareholders want top management's compensation to be tied to their success in aligning employee behavior with the company's Code. That's why we filed a resolution urging the company to link executive pay to sustainability metrics, which is good for the company, employees, and customers," said Tim Brennan, treasurer and chief financial officer of the Unitarian Universalist Association."

Said Tim Smith of Walden Asset Management, "It is important for investors to step forward and hold the Wells Fargo Board and management accountable for these years of fraud and ethical irresponsibility. This year, we expect dozens of shareowners to join in co-filing these resolutions. The resolution filed by the Needmor Fund, a Walden client, calling for a separation of the roles of Chair and CEO is one important governance reform that would institute more board accountability over management, vitally important at this juncture."

If unchallenged by the company, the proposals will appear on the company ballot to be voted on by all shareholders at the annual meeting.

About the Interfaith Center on Corporate Responsibility (ICCR)

Celebrating its 45th year, ICCR is the pioneer coalition of shareholder advocates who view the management of their investments as a catalyst for social change. Its 300 member organizations comprise faith communities, socially responsible asset managers, unions, pensions, NGOs and other socially responsible investors with combined assets of over \$200 billion. ICCR members engage hundreds of corporations annually in an effort to foster greater corporate accountability on questions such as climate change, corporate water stewardship, sustainable food production, human trafficking and slavery in global supply chains and increased access to financial and health care services for communities in need. www.iccr.org

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